

3 MONKEYS AUDIOVISUAL

VIDEO CONFERENCING PARTNER PORTFOLIO 2023



WWW.3MONKEYSAV.COM.AU



(08) 9228 1681

2 Nexus Way,
Bayswater WA 6053



About us

Formed in 2007 by founding director Francis Fragomeni, 3 Monkeys Audiovisual has grown into one of Perth's most respected AV Companies. 3 Monkeys Audiovisual design, supply and install Perth's biggest and best ranges of Audio Visual equipment for Corporate Offices, Schools & Education, City Councils, Recreation Centres, Churches, Gyms, Cafes & Restaurants and more.

Our goal is to help our clients streamline efficiency in day-to-day tasks by providing them with access to the ever-evolving latest technology.

Our sales & design team work 1-1 with our clients to custom design a solution best suited for their space and requirements, taking into account important factors such as functionality, ease of use and aesthetics.

You can be assured of the right system, backed by our staff having over a 100 years of combined experience and having completed over 10,000+ AV Installations within the commercial and educational sectors.



What we do

Video Conferencing Solutions
MS Teams & Zoom Rooms
Boardroom & Meeting Room Technology
Interactive Screens & Projectors
Digital Signage Solutions
School Hall & Undercover Area Projection
and PA Systems
School Bell, Alert, Evac & PA Systems
Church Audio Visual
Recreation Centre Solutions
Portable PA Systems
Servicing & Repairs
Live Streaming Solutions
Acoustic Treatment Solutions

Who we work with

Schools and Education
Training and Boardrooms
Recreation and Health
Corporate Offices
Large Venues and Halls
Churches
Hospitality
Councils and Shires
Retail Stores



Video Conferencing Solution You Can Trust!

In today's interconnected world, video conferencing has become an integral part of business communication, enabling interactions with prospects, clients, and colleagues across the globe. Ensuring the reliability of your video conferencing system is paramount, and that's where we step in.

At our company, we recognize the importance of choosing the right video conferencing solution tailored to your business needs. To help you make an informed decision, we offer a FREE on-site visit to evaluate your workspace and discuss your specific requirements before providing a customized quotation. Alternatively, we can arrange a telephone or video chat consultation for your convenience.

Three key considerations guide our approach to crafting the ideal video conferencing solution for you:

1. Integration: We understand that businesses use various applications such as Microsoft Teams, Zoom, Google Meet, or Skype. Our solutions can be customized to seamlessly integrate with your preferred platforms, allowing for a hassle-free experience. We also offer Agnostic/BYOD room solutions and hybrid room solutions, ensuring compatibility with all applications to prevent any future challenges.





Video Conferencing Solution You Can Trust!

2. Room Size and Capacity: The size of your meeting space plays a crucial role in determining the right video conferencing setup. We categorize rooms into Huddle Rooms, Medium Meeting Rooms, Large Meeting Rooms, and Auditoriums, considering factors like room dimensions, room acoustics and seating capacity to tailor the solution to your specific needs.

3. Purpose and User Diversity: Whether you're a large corporation, offer public meeting spaces, or have a boardroom utilized by both internal staff and external presenters, our video conferencing solutions can be customized accordingly. We offer solutions for internal use, ensuring network and application uniformity, as well as BYOD (Bring Your Own Device) options for versatile external usage.

While these considerations provide a foundation, our bespoke video conferencing solutions can address other additional variables, such as microphone configurations, camera placement, touch control systems, wireless connectivity, room booking panels and more, ensuring a reliable and user-friendly experience. Let our experts handle the complexity, designing a solution perfectly tailored to your business. We're here to discuss your unique requirements and provide a quotation for a video conferencing solution you can trust. Your seamless communication journey begins with us!



Huddle Room Video Conferencing Solution with Single Display

✓ CLIENTS REQUESTS/GOALS:

Our client approached us with a specific goal in mind: they wanted to establish a reliable video conferencing system with a single display that would facilitate seamless communication for their team members using their own devices (BYOD).

✓ SITE VISIT & DISCUSSIONS

To understand their requirements better, we conducted a site visit and engaged in discussions with the client. During our visit, we assessed the available space and existing infrastructure to ensure our proposed solution would integrate seamlessly.

✓ CHALLENGES

The client's existing setup and infrastructure were well-suited for the proposed video conferencing solution.

✓ SOLUTIONS PROPOSED

Based on our assessment and the client's specific needs, we recommended a video conferencing solution that utilized a single display. This solution chosen was an all in one **Logitech MeetUp 4K ConferenceCam** the perfect solution for huddle rooms. This was chosen because it perfectly aligned with our client's goals of conducting small-scale video conferencing with BYOD devices. It provided an efficient and cost-effective way to meet their communication needs without the need for multiple displays or complex installations.

In summary, our collaboration with our client led to the successful implementation of a video conferencing solution that precisely aligned with their goals. Through a site visit and discussions, we ensured that the proposed solution seamlessly integrated into their existing infrastructure. The client now enjoys the benefits of a streamlined, BYOD-compatible video conferencing system that enhances communication within their organization.



IQuest Consulting Video Conferencing and Room Acoustic Treatments

iquest
CORPORATE IT SOLUTIONS

IQuest's project involved implementing an Open Space Video Conferencing Solution and Interactive Video Conferencing Solution with Room Acoustic Treatments for their Small Meeting Room space.

✓ CLIENTS GOALS

Open Space Area: IQuest aimed to streamline team communication in their open office area. Their primary goal was to establish a video conferencing system that seamlessly integrated with their PCs to facilitate meetings. They wanted a solution that would ensure effective communication when their team gathered in this open space. Our response was a comprehensive system featuring inconspicuous in-ceiling microphones, a dual display screen video conferencing system, a PTZ camera, and strategically positioned wall-mounted speakers.

Small Meeting Room: In their small meeting room, IQuest sought an interactive video conferencing solution. Their goal was to enable easy system control via touch and leverage Microsoft Teams' Whiteboarding features during video calls. We recommended the latest Logitech Rally Huddle All-In-One Solution coupled with an IG-Touch interactive display on a height-adjustable stand.

✓ SITE VISIT & DEMONSTRATION

To fully understand IQuest's workspace and specific requirements, we conducted both site visits and comprehensive demonstrations at the 3MAV experience center.

✓ CHALLENGES FACED

The small meeting room presented an acoustic challenge that needed to be addressed to ensure optimal audio quality during video conferences.

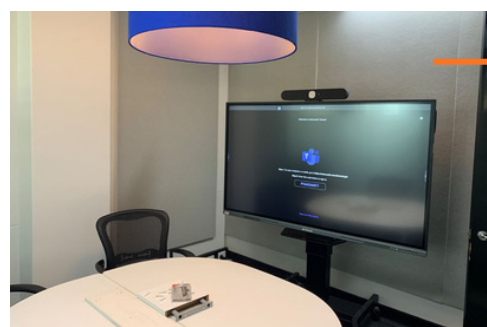
✓ SOLUTIONS PROPOSED

For the open office area, we delivered a cost-effective and efficient solution that aligned with IQuest's needs. The agnostic video conferencing system featured top-notch camera, microphone, and speaker components, enabling seamless communication with remote participants in the open space.

To tackle the acoustic challenge in the small meeting room, we designed a simple yet highly effective wall-mounted treatment, immediately improving the room's audio quality.

✓ CLIENTS DECISION

IQuest opted for the agnostic video conferencing solution due to its compatibility with their IT Support needs and high-quality audiovisual components, ensuring effective communication in the open space.



Enhancing Communication through Video Conferencing at Perth Observatory

✓ CLIENTS REQUESTS/GOALS:

Perth Observatory's primary objectives were to establish a comprehensive video conferencing solution that streamlined communication and ensured clear audio quality. Furthermore, they aimed to enhance the acoustic environment in the classroom to eliminate sound-related distractions.

✓ SITE VISIT & DISCUSSIONS

A comprehensive site visit was conducted, enabling us to gain an in-depth understanding of the existing infrastructure and room conditions. During this visit, we engaged in extensive discussions with the Perth Observatory team to align our solution with their specific needs and challenges.

✓ CHALLENGES

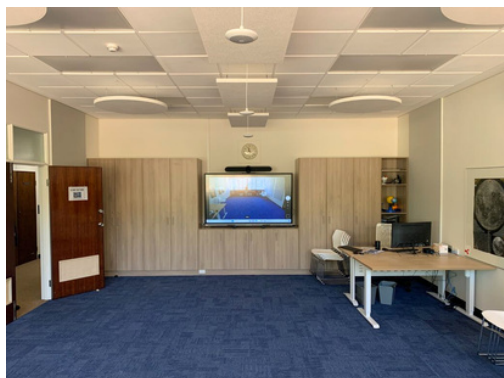
One of the main hurdles we encountered was the poor sound quality within the classroom. Achieving clear and consistent audio was vital to meet the client's communication goals.

✓ SOLUTIONS PROPOSED

To address the client's requirements, we recommended the **Logitech Rally Bar video conferencing solution**, which integrated seamlessly with their existing **EduTouch Interactive Panel**. The Logitech Rally Bar was chosen for its ability to provide an all-in-one video conferencing solution, ensuring ease of use and impeccable audio and video quality.

To tackle the acoustic challenges, we installed **three ceiling pendant microphones** spaced strategically throughout the room, ensuring comprehensive microphone coverage. This solution significantly improved audio clarity during virtual meetings and presentations.

To enhance sound absorption and minimize reverberation in the room, we implemented a combination of **ceiling-suspended cloud panels** and **wall-mounted acoustic panel treatments**. These acoustic treatments not only contributed to better sound quality but also created a more comfortable and distraction-free learning environment. The implementation of the above solution transformed Perth Observatory's classroom into a hub for efficient and clear communication.



PeopleKind Group

Office Audio visual & Video Conferencing Fit Out

A complete solution for your business!

PeopleKind Group

5 Small/Medium Meeting Rooms

3 Large Boardroom/ Training Rooms

2 Collab/Open Spaces

6 BYOD Agnostic Rooms with In-table Box

3 Microsoft Teams Rooms

10 Logitech Video Conferencing Solutions



logitech

✓ CLIENTS GOALS

PeopleKind approached us with the ambitious task of outfitting their various offices with state-of-the-art audiovisual and video conferencing systems. They required solutions for spaces of all sizes, ranging from compact meeting rooms to expansive conference facilities. The client sought to implement Unified Communications, specifically Microsoft Teams Rooms, while also maintaining the flexibility for Bring Your Own Device (BYOD) connectivity, all while keeping cable clutter to a minimum.

✓ SITE VISIT & DISCUSSIONS

We worked with the PeopleKind team through a range of site visits and conference calls, to ensure key personnel were fully informed of the solution, in order to make the right organisational decisions.

✓ SOLUTIONS

Our primary objective was to create a seamless audiovisual and video conferencing environment that would promote efficient team collaboration. We recognized that PeopleKind required a simple yet effective solution that would save time and reduce technical complexities.

By implementing Microsoft Teams Rooms and integrating BYOD capabilities directly at the conference table, we achieved the desired outcome. This approach not only streamlined the user experience but also eliminated the need for excessive cabling, creating a clean and organized workspace.



Elevating Communication through Interactive Video Conferencing Solutions

✓ OBJECTIVE

Our Client aimed to enhance their collaboration and communication capabilities by implementing a **Microsoft Teams Room Video Conferencing System** paired with an 86" **IG-Touch Interactive Display**. This solution also involved repurposing existing equipment to optimize technology use in different spaces.

✓ CLIENTS GOALS

Our Client's primary goal was to facilitate seamless video conferencing meetings and enable local boardroom display and interactive whiteboarding. They sought a solution that would streamline communication and collaboration.

✓ SITE VISIT & DEMONSTRATION

Our team conducted a site visit, gaining insights into Our Client's workspace, and provided a comprehensive demonstration at the 3 Monkeys AV experience center.

✓ CHALLENGES FACED

The primary challenge was the absence of floor cabling ducts and the client's preference against visible cable covers in the room. These constraints led us to design a solution that incorporated Logitech pendant microphones and the Logitech TAP control screen with an IP-based setup.

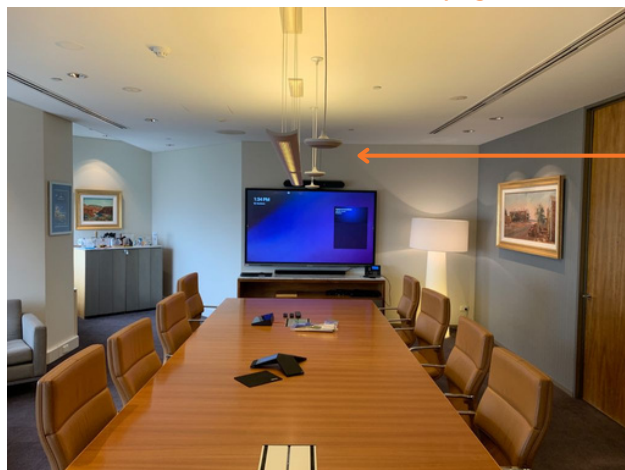
✓ PROPOSED SOLUTION

Our solution centered around the client's requirements and addressed the cabling challenges effectively. The Microsoft Teams Room, coupled with the Logitech Rally Bar and TAP control screen, ensured seamless video conferencing, easy room booking, and one-touch join via the built-in Logitech Collab OS.

✓ CLIENTS DECISION

Our Client chose the Microsoft Teams Room solution rather than traditional BYOD or Agnostic VC as this provides a more seamless experience with room booking and one touch join via the built in Logitech Collab OS, enhancing their overall meeting experience.

(Logitech in-ceiling pendant microphone)



Increased Efficiency with an Interactive Video Conferencing Solution

✓ CLIENTS GOALS

Our client sought a comprehensive Video Conferencing System for their new Corporate Boardroom, aiming to facilitate efficient communication for both local and online meetings. Our clients key requirements were:

1. User-Friendly Interface: Simple operation for all users.
2. Professional Quality: High-quality video and audio for in-room and remote participants.
3. Aesthetic Appeal: Concealed cabling and organized setup.

✓ SOLUTION PROPOSED

We provided our client with a fully installed Video Conferencing System for their new Corporate Boardroom. With a large **86" IG-Touch Interactive Panel**, coupled with the **Logitech Rally Plus VC** solution, this provides all users a simple and effective, professional solution to host and conduct all their meetings, local and online.

The advanced camera automatically frames participants in the room and the table microphones capture voices in the room perfectly for clear audio for online participants.

With carefully planned and installed concealed cabling and convenient in table boxes, connection to the system could not be easier whilst retaining a neat and tidy boardroom table.



- 4K Ultra high-definition display
- 20 Point Touch
- On-screen Annotation
- 5 Year Warranty



Past Client Corporate Boardroom Video Conferencing Installations





Come Visit our Experience Centre in Bayswater & Try Before you Buy!

To better understand our products and solutions quoted, we always recommend for our customers to come into our experience centre in Bayswater to meet with our video conferencing experts and see the solutions in action & have a play with our Interactive panels.



To organise this please call us on 9228 1681 to book in a time when our specialist is in the office.

OUR SHOWROOM IS LOCATED AT:

**2 NEXUS WAY,
BAYSWATER WA 6053**

(BY APPOINTMENT)



WE PRIDE OURSELF IN OUR POST INSTALLATION SUPPORT

NEAT AND TIDY INSTALLATION & DOCUMENTATION

Your AV install will have a neat, tidy & clean finish, with all cables hidden or contained within conduits or ducts. Our team believe in leaving your environment as we found it, so our installers carry vacuums, drop sheets, dust pans and brushes.

Our cables are clearly labelled and we will leave you with our documentation, including: cable schedules, design drawings, bill of materials and any other spec sheets or relevant documentation. This helps avoid users pulling out the wrong cables and also helps if our team is trouble shooting with you over the phone or need to attend site.



TRAINING

All our AV installations include **FREE comprehensive training** to ensure your staff get the full benefit of the equipment and system.

POST INSTALLATION SUPPORT

All our installations are backed with ongoing support including FREE email and phone support service.

We are committed to providing regular ongoing phone and face to face support. Whilst many others sell AV product and move on, 3 Monkeys AV will provide timely support, customer service and troubleshooting for the life of your AV equipment & systems.

Any issue that can't be resolved over the phone will be logged in our system and our operations manager will get a technician on the way to you as soon as possible. We work hard to help our customers have minimal downtime and disruption.



WHAT OUR CUSTOMERS HAVE TO SAY ABOUT OUR SUPPORT

Marco Antonio Parra – PeopleKind Group

I recently had the opportunity to work with 3 Monkeys Audiovisual for a project involving the upgrade of several meeting rooms' audiovisual systems, and I must say that their professionalism and exceptional customer service truly stood out.

Throughout the project, the team at 3 Monkeys AV demonstrated a deep understanding of our needs and provided expert recommendations on how we could improve the audiovisual systems in our meeting rooms. They were patient and responsive to all of our inquiries and provided regular updates on the project's progress.

What impressed me the most was their attention to detail and willingness to go above and beyond to ensure that the upgrades were completed on time and within budget. The team arrived early, well-prepared and executed flawlessly, causing minimal disruption to our daily operations.

Moreover, their follow-up support has been exemplary, with prompt responses to any issues we have had since the upgrade. Overall, I highly recommend 3 Monkeys for any audiovisual needs. Their professionalism, expertise, and exceptional customer service make them a top choice for anyone seeking outstanding audiovisual solutions.

Thank you Francis, Kyle, Barry, and the rest of the team for your exceptional work and dedication.

Maria Macian-Dagino (Rockingham Senior High School)

We're really happy with everything that 3MAV has done for us over the years.

The performance and quality of their systems are excellent. 3MAV staff are always happy to help us whenever we need after sales support or advice.

They have a huge range of products, which is great for us, as we keep buying new products and upgrading our old ones. 3MAV are very professional and great to deal with.

Phillip Anderson (Department of Sports & Recreation)

The systems are fantastic, they work very well and we've barely had any issues with any of them. I was very satisfied with both the quality and performance of the systems. The service we received from 3MAV was absolutely awesome! I think the systems were great value for money.

The people from 3MAV that we dealt with were very professional and provided awesome service. They came in, did what they needed to do and cleaned up after themselves before they left which was great.

The range of products offered is quite large. We are always given different options for the jobs that we need which is great. Dealing with 3MAV was a very enjoyable experience. They provided the right equipment that we needed with no fuss and at a great cost.

Tania James (Our Lady of Mercy)

The systems are very efficient; once they were installed the teachers were able to get on them straight away. The large whiteboard screen is so much better than the old IWB that we had. All the systems are super easy to use so the teachers were able to adapt their lessons and get on with it straight away.

We had excellent service, expertise and follow up support from 3MAV which is why we keep coming back. We are always well looked after and nothing is too big a problem. Even if we call 100 times a day, 3MAV are always happy to help us.

We have found everything from 3MAV to be very good value for money. The 3MAV people are highly professional and a pleasure to deal with. 3MAV have a vast range of products available and we were able to find everything that suited our school and classrooms without having to go elsewhere which was great. Dealing with 3MAV is always easy and we are very happy.



OUR TRUSTED PARTNERS
TRAINING & BOARDROOMS WE SUPPLY AND SERVICE



PARTNERS WE TRUST
SUPPLIER PARTNERSHIPS WITH PRODUCTS YOU CAN TRUST!



Microsoft Teams



zoom

IG-Touch



CRESTRON

SONY



Google Meet

QSC

